



## September Networking Event: ATLANTIC STATION UPDATE

The Georgia State Real Estate Alumni Group invites you to join us for the September Alumni Networking Event to be held at the 171 17th Street Building.

**When?** Wednesday,  
September 22, 2004

**What Time?** 6 to 7:30pm



There's plenty of free parking in the building's deck, and refreshments will be served. A representative of Atlantic Station will be on hand to conduct a birds-eye tour of this exciting project.

To RSVP, please contact the Alumni Association at 404-651-2190 or online at <http://www.gas-tatealumni.net/clubs.html#real>.

See you there!

The GSU Real Estate Alumni Group strives to serve and support the alumni, students and faculty of Georgia State University in ways that enhance their relationships with the real estate community and enable the Georgia State University Real Estate Department to become one of the nation's premiere real estate programs.



**ALUMNI ASSOCIATION**

### A Letter from the President

The 2004/2005 Board of Directors has lots of energy, enthusiasm and ideas to serve and support the Real Estate Alumni Group as well as enhance the department's relationship with the Atlanta real estate community.



Views From the Top, our annual premiere event, will be held this year at the Cobb Galleria Centre on January 12, 2005. Fundraising is being chaired by Paul Martin. Deloitte and Troutman Sanders have already shown their much appreciated support as Platinum Sponsors. If you or your company would like to be a sponsor or contributor for this

year's Views From the Top, please let us know by contacting Paul or any of our board members for details.

Many thanks to Amanda Brooks, Communications Chairman, for implementing our electronic newsletter. This method of communication will allow us more frequent contact with our members. If you know of other alumni or associates that would be interested in receiving this newsletter, please go on line at <http://www.gastatealumni.net/clubs.html#real> and register. If you have news about your career, family or accomplishments, we hope you would share these with us by contacting Amanda at [abrooks@equityone.net](mailto:abrooks@equityone.net).

Looking forward to seeing you at Atlantic Station on the 22nd.

*Darlene Hawksley*

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## From the Real Estate Department Chairman

*Compliments are great!* Bragging about compliments is also great fun! So let me tell you a few things. We underwent a very extensive self study and external review of our programs this past year. During the self study we received very complimentary comments from our alumni and current students. Students, both past and present, strongly agreed that we had an excellent set of programs (BBA, MBA and MSRE). They commented that our courses were high-quality experiences that provided useful and practical information. They appreciated the organizational and presentation skills of the faculty. They liked the faculty's willingness to help and understanding about job and family responsibilities. The students reported these things on our internal survey and they told these same things to the external reviewers. The external reviewers in turn reported these things to the Dean of the Robinson College of Business and the Provost of the University. It was very pleasant to bask in the warm glow of praise and to stand in the bright light of glory!

Based on these comments and the fact that our enrollments have approximately doubled over the past few years, we may receive additional resources from the university to run our Department and its programs. This could be a sufficient amount of additional funds to hire an extra faculty member for September 2005. This is my hope!

However, with the good there is always some bad. For us it was the set of comments that our course offerings are not "flexible". This is a problem we have faced for a very, very long time. Most of our courses have to be taught on a once per academic year schedule; this is the inflexibility. Several factors contribute to this problem. The first and foremost is the shortage of faculty. Second is the need at the undergraduate level to offer courses in the morning, afternoon and evening time slots; this is the 8 AM to 10 PM clock schedule. At the graduate level it is our avoidance of Friday night classes. In addition, the university is greatly constrained by a shortage of classrooms at the hours of peak demand by students.

We could solve the inflexibility issue by reducing the number of courses we have in our programs. We could have fewer courses that are taught more often. But, that is not who we are. Real estate is a broad academic discipline and a thorough understanding of it necessitates a wide array of different courses. We want to keep the breadth.

Best wishes to you as we start a new academic year. Please keep us in your thoughts and help us recruit the next groups of few alumni to our programs. Remember Views from the Top and I hope to see you there.

*Joe Rabianski*

## Mark Your Calendars for Upcoming Alumni Events!

### **Annual Holiday Party**

December 8, 2004

Location TBD

*Please note that the Holiday Party date has been changed due to a conflict with another Atlanta real estate community event*

### **Views From the Top**

January 12, 2005

Cobb Galleria Centre